





HP COMMUNICATIONS INCORPORATED

Introductory Package

HP Communications, Inc.

"United We Stand"

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HP Communications, Inc.

"United We Stand"

A LETTER FROM THE PRESIDENT

To Whom It May Concern:

We would like to thank you for providing HP Communications, Inc. (HP) the opportunity to introduce our company. Our business specializes in Outside & Inside Plant Construction, Technical Consultation as well as Project Management.

HP Communications is on the front line of a seemingly non-stop communications revolution. We strive to stay current and incorporate new technologies, as they develop, in order to respond quickly to our customers' demands. To keep up with the advancement in technology, HP Communications has established strong relationships with service providers as well as product manufacturers in an effort to offer our customers and employees the latest innovations available. Essential training and certifications are provided to our workforce as new products and industry standard procedures are developed.

During the last several years, HP Communications has had the privilege of being involved in several major telecommunications projects. As a small business, we are proud of the fact that our company has consistently competed at the same level as the larger and more recognizable construction firms. Through our highly skilled work force and strong relationships with subcontractors, HP Communications has excelled in managing and providing the types of services required for the successful completion of these projects. Our customers have recognized and relied on us as a company that provides quality service delivered with integrity. Details of some of these projects as well as reference information are enclosed in this package. HP Communications offers a complete range of distinctive construction and maintenance services with a commitment to excellence.

- **OSP / ISP Full Turn Key**
- **FOC, Coax & Copper**
- **Existing Lease Structure**
- **Engineering and Permitting**
- **New Underground Construction**
- **Network Repair & Maintenance**
- **Structured Cabling**
- **Fabrication**
- **Splicing and Testing**
- **Hub Build Outs**
- **Electrical**
- **Project Management**
- **Node Construction**
- **Aerial Construction**

We develop business partnerships with our customers. We're not satisfied with just completing the job; we will help design and build the best system to suit our customers' needs. When problems are encountered, we will assist in developing the best solution to remedy them. Quality service and timely completion is what we strive for. ***Simply put, the pursuit of excellence is at the core of everything we do at HP Communications.***

The HP Team has a diverse array of very talented individuals that include journeymen linemen, splicers and maintenance technicians. The HP Team also includes experts in the field of project management, administration, finance and law, all dedicated to giving our customers complete satisfaction.

We are excited with presenting you this package and look forward to establishing a successful relationship. I know that with our experience, innovation and commitment to quality work, we can be an asset to you and your company.

Sincerely,
Nicholas Goldmann
President

13341 Temescal Canyon Rd., Corona, CA 92883 • Tel. (951) 572-1200 • Fax. (951) 572-1201

HP Communications, Inc.

"United We Stand"

CUSTOMERS

Below is a sample list of just a few of our many customers

(in alphabetical order by business type)

ILEC

at&t

frontier COMMUNICATIONS SOLUTIONS

verizon

LUMEN

CATV/FTTH

astound

CITYSIDE NETWORKS

race communications

ting Crazy Fast Fiber Internet

WAVE BROADBAND

GOVERNMENT

bakertilly

Caltrans

FEDERAL TECHNOLOGY SOLUTIONS

GENERAL DYNAMICS

hp ENTERPRISE SERVICES SOLUTIONS CENTRE

LUMEN

POWER COMPANIES

HURRICANE ELECTRIC INTERNET SERVICES

LA DWP

PG&E

SDGE connected

A Sempra Energy utility

SOUTHERN CALIFORNIA EDISON

An EDISON INTERNATIONAL Company

MUNICIPALITIES

Culver CITY

Encinitas

City of Santa Monica

CITY OF ONTARIO SOUTHERN CALIFORNIA

CITY OF VISTA CALIFORNIA

City of West Hollywood California 1984

HP Communications, Inc.

"United We Stand"

ENGINEERING

BYERS ENGINEERING COMPANY

Coastal Communications Telecommunications Engineering

CONNECT SOLUTIONS ENGINEERING

DANELLA

FES INC. FORKERT ENGINEERING & SURVEYING, INC.

KB ENGINEERING

PIVOTAL COMMUNICATIONS

RIDGELINE ENGINEERING

SAGEBRUSH ENGINEERING

SCG SHASTA CONSULTING GROUP, INC

Synergy Development Services, Inc.

WIRELESS

alpha TECHNOLOGIES

at&t

Clearwire

cricket

dish

ERICSSON

metroPCS

modus

T-Mobile

tekify fiber & wireless

verizon wireless

CLEC

CONTERRA BROADBAND SERVICES

CROWN CASTLE

extenet SYSTEMS

LUMEN

race communications

Sonic TELECOM

TelePacific COMMUNICATIONS

transtelco

vast NETWORKS

verizon business

VERO Fiber Networks

zayo GROUP

OTHER

BUTLER America Telecom LLC

Google

MOUNT ST. MARY'S COLLEGE

SheaHomes. Caring since 1881

SPACEX

SpeedInfo less traffic, more time

STANFORD UNIVERSITY

ups

Vermeer



HP COMMUNICATIONS, INC.
OPERATIONS CENTERS

KEY

Yellow Circles — *Indicate States in which HP Communications has performed work.*

Yellow Dots — *Indicate Current Office and/or Yard Locations*

Nick Goldmann
President

•

Chris Price
Vice President of Operations

•

Ahmad Olomi
Executive Vice President

SOCAL MARKET

Sr. Regional Director of Operations
Dameion Saputo

METRO LOS ANGELES

Area Manager
Daniel Gonzalez

SAN DIEGO

Area Manager
Tobias Anderson

INLAND-EMPIRE

Area Manager
Ralph Ochoa

CENTRAL VALLEY

Area Manager
Bennie Tafoya

NORCAL MARKET

Regional Director of Operations
John Lucas

BAY AREA

Area Manager
Dustin Stier

SACRAMENTO

Area Manager
Angel Ruiz

TEXAS MARKET

Regional Director of Operations
Hugo Minero

DALLAS

Area Manager
Dustin Walters

HOUSTON

Area Manager
JJ Olomi

EAST COAST MARKET

Regional Director of Operations
Nate Jones

TENNESSEE

Area Manager
Boe Mosier

FLORIDA

Area Manager
Robby Allen

PACIFIC RIM MARKET

Regional Director of Operations
Wais Olomi

HAWAII

Pacific Rim Area Manager
Brian Baligad

GUAM

Pacific Rim Area Manager
Brian Baligad

Construction Manager
Chris Johnson

Construction Manager
Luke Goldmann

CORPORATE

Corporate Safety Manager
Kevin Cox

ALL MARKETS

PROGRAM MANAGEMENT

Manager of Program Management
Emily Ortizescobar

Program Manager
Amy Miller

ENGINEERING

Engineering Area Manager
Joseph Gonzales

SUPPORT SERVICES

Director of Support Services
Don Bailey

Fleet Manager
Justin Wolosuk

Pacific Rim Fleet Manager
Gary Grizzle

Fabrication Manager
Dave Ladner

Tools Manager
Christian Bermudez

Website: *www.hpcomminc.com* • **Email:** *info@hpcomminc.com* • **Tel:** 1- (951) - 572 - 1200

HP Communications, Inc.

"United We Stand"

HP COMMUNICATIONS REFERENCE SHEET

California Incorporation Date: *June 1998*

President	***Executive Vice President***	***Vice President of Operations***
Nick Goldmann	*Ahmad K. Olomi*	*Chris Price*

Federal Tax ID #	***NAICS Code & SIC Code***	***Dunn & Bradstreet #***	***California DIR / PWC #***
33-0810391	*237130 & 1623*	*09-060-9483*	*1000015920*

Insurance Information

Marsh & McLennan Ins Agency LLC, CA Lic #0H18131
PO Box 85638
San Diego, CA 92186

Contact: Peter Epstine
Phone: 858-587-7182
Please see attached evidence of insurance

Accounting Firm

GYL, LLP
4120 Concours Street, Suite 100
Ontario, CA 91764

Contact: Laurie Arredondo
Phone: 909-948-9990
Fax: 909-948-9633

Banking Information

Pacific Premier Bank
3403 10TH Street
Riverside CA 92501

Contact: Alfonso Lara
Phone: 951-300-2288
Fax: 949-864-8470
Email: alara@ppbi.com

Vendor References

Performance Utility Supply
Contact: Debbie Jelev
Phone: 951-245-3500

Precision Aerial Services
Contact: Rachel Huston
Phone: 909-618-3745

ALTEC Industries (A-Aerial)
Contact: Michelle Barba
Phone: 951-780-7853

Business References

Cityside Networks
100 Spectrum Center Dr, Suite 500
Irvine, CA 92618
Contact: Rod Hanson
Title: CEO
Phone: 1-949-779-2762

Race Communications
1325 Howard Ave. #604
Burlingame, CA 94010
Contact: Raul Alcaraz
Title: Race Team Member
Phone: 1-415-994-9400

American Dark Fiber
11110 Ohio Ave., Suite 111
Los Angeles, CA 90025
Contact: Dave Daigle
Title: CEO
Phone: 1-310-312-1818

HP Communications, Inc.

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STATE LICENSES

State	License Number	Class
Alabama	58892	E-S, MU-S
Arizona	208699	L-67
	264100	A
Arkansas	444410825	Specialty
California	752762	A, C7, C10, C31
Colorado	by each individual municipality	
District of Columbia	ECS925205	Low Voltage
Florida	ES12001013	Specialty
Georgia	LVT305620	Low Voltage
Guam	C-0527-0201	C15, C17
Hawaii	32878	C15, C17
Idaho	RCE-66663	Registered Entity Contractor
Illinois	Not Required	
Iowa	C139683	Telecommunications
Kansas	by each individual municipality	
Kentucky	by each individual municipality	
Louisiana	69887	Telecommunications, Low Voltage
Maryland	Out of State	
Michigan	Not Required	
Mississippi	26198-SC	Telecommunications, Underground Cable Installation
Missouri	Not Required	
Montana	761761	Registered Contractor
Nevada	68308	C-2D
	74556	A
New Jersey	1876	Telecom Contractor
New Mexico	369825	GF9, Es7
New York	Not Required	
North Carolina	76909	PU
Oklahoma	Not Required	
Oregon	193746	CGC2, RGC
Pennsylvania	Not Required	
South Carolina	Not Required	
Tennessee	69427	AGLM unltd, BC-28, MU-A, S-Comm Towers
Texas	Not Required	
Utah	7969830-5501	E-100
Virginia	2705158291	ESC
Washington	UBI 602479996	UBI

13341 Temescal Canyon Rd., Corona, CA 92883 • Tel. (951) 572-1200 • Fax. (951) 572-1201

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 7/10/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Marsh & McLennan Agency LLC
Marsh & McLennan Ins. Agency LLC
PO Box 85638
San Diego CA 92186

License#: 0H18131

CONTACT NAME: Gloria Bell
PHONE (A/C, No, Ext): 858-242-5779 **FAX (A/C, No):** 858-452-7530
E-MAIL ADDRESS: Gloria.Bell@MarshMMA.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Greenwich Insurance Company	22322
INSURER B : The Continental Insurance Company	35289
INSURER C : XL Specialty Insurance Company	37885
INSURER D : Atlantic Specialty Insurance Company	27154
INSURER E :	
INSURER F :	

INSURED
HP Communications Inc.
13341 Temescal Canyon Road
Corona CA 92883

HPCOMMU1

COVERAGES **CERTIFICATE NUMBER:** 1388759312 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X **COMMERCIAL GENERAL LIABILITY** [ ] CLAIMS-MADE [X] OCCUR X BI/PD Ded:10,000 GEN'L AGGREGATE LIMIT APPLIES PER: POLICY [X] PRO-JECT [ ] LOC OTHER:	N	N	CGS745990904	7/15/2024	7/15/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 2,000,000 $ 300,000 $ 10,000 $ 2,000,000 $ 4,000,000 $ 4,000,000
A	**AUTOMOBILE LIABILITY** X ANY AUTO OWNED AUTOS ONLY [ ] SCHEDULED AUTOS HIRED AUTOS ONLY [ ] NON-OWNED AUTOS ONLY X $10k Ded.	N	N	CAS742915801	7/15/2024	7/15/2025	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 2,000,000 $ $ See Attached for $ Hired Auto $ Physical damage
B	[ ] **UMBRELLA LIAB** [X] OCCUR X **EXCESS LIAB** [ ] CLAIMS-MADE [ ] DED [X] RETENTION $ 10,000	N	N	6072189359	7/15/2024	7/15/2025	EACH OCCURRENCE AGGREGATE	$ 10,000,000 $ 10,000,000
C	**WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N: N **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below	N / A	N	CWG745990804	7/15/2024	7/15/2025	X PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	Deductible: N/A $ 1,000,000 $ 1,000,000 $ 1,000,000
D	Contractors Equipment Floater - ACV			7100336610011	7/15/2024	7/15/2025	Scheduled: $7,134,389 Rented: $200,000 Item Deductible: $2,500	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Insurance

CERTIFICATE HOLDER

HP Communications Inc.
13341 Temescal Canyon Road
Corona CA 92883

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Gloria J Bell

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ADDITIONAL REMARKS SCHEDULE

AGENCY Marsh & McLennan Agency LLC		NAMED INSURED HP Communications Inc.
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 **FORM TITLE:** Certificate of Liability

ADDITIONAL COVERAGE

Professional Liability
Carrier: Berkley Assurance Company
Policy #: PCADB50253960724
Term: 7/15/24 - 7/15/25
$5,000,000 Each Claim Limit / $5,000,000 Aggregate
$25,000 Deductible Each Claim

Pollution Coverage
Carrier: Berkley Assurance Company
Policy #: PCADB50253960724
Term: 7/15/24 - 7/15/25
$10,000,000 Each Claim Limit / $10,000,000 Aggregate
$50,000 Deductible Each Claim

Crime Coverage
Carrier: Travelers Cas & Surety Co of America
Policy #: 105983294
Term: 7/15/24 - 7/15/25
Employee Theft of Client Property: $1,000,000; $10,000 Retention
Fiduciary Limit: $1,000,000; $0 Retention

Installation Floater / Property Coverage
Carrier: Atlantic Specialty Insurance Company
Policy #: 7100336610011
Term: 7/15/24 - 7/15/25
Actual Cash Value
$2,000,000 Limit w/ $2,500 Deductible
Business Personal Property Coverage: $556,600 Limit w/ $1,000 Deductible
Business Interruption / Extra Expense Coverage: $500,000 Limit

Cyber Liability
Carrier: Travelers Excess and Surplus Lines Company
Policy #: CYB10807181400
Term: 7/15/24 - 7/15/25
Aggregate Limit: $1,000,000
Retention: $25,000

Auto
Hired Auto Physical Damage (Comp. & Collision): $100,000 Limit
Comp. Deductible: $2,500; Collision Deductible: $2,500
Hired / Borrowed Auto Liability: $1,000,000 Limit
Non-Owned Auto Liability: $1,000,000 Limit

Employment Practices Liability Insurance
Carrier: Associated Industries Insurance Co., Inc.
Policy #: ANV115282A
Term: 7/15/24 - 7/15/25
$1,000,000 Limit
$100,000 Deductible
Claims Made Policy
Prior and Pending Date: 7/25/2017

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May 1, 2024

RE: HP Communications, Inc.
13341 Temescal Canyon Rd
Corona, CA 92883

To Whom It May Concern,

I have worked with and utilized HP Communications for over 17-years for both metro and regional fiber optic deployments. The staff at HP Communications has continually been a positive aspect of our development efforts here in Southern California. The HP team goes "above and beyond" the call of duty to support our deployments. They have and continue to be an important vendor to us.

HP Communications maintains a sense of service while working hard to meet the demands and overcome the challenges typical in the complex telecommunications construction industry. HP has exceeded my firm's expectations and has come through for us repeatedly. They stand by what they say and work for our customers as if they were their own. Their willingness to accept nothing short of complete customer satisfaction is unique in today's business environment.

We utilize HP Communications for "design-build-maintain" services and would recommend them to any telecom user as a full turnkey contactor. Aside from top shelf construction work, the staff and management at HP have a depth of institutional knowledge that has translated into meaningful insight towards creating effective solutions related to our operational needs.

The HP staff provides an unparalleled level of field knowledge which includes navigating jurisdictional permitting requirements and work rules that help us develop networks faster and in budget. We would recommend them to any entity in need of OSP contracting assistance.

If you have any questions, please feel free to call me directly at 310-312-1818.

Sincerely,

David J. Daigle
CEO & Founder
American Dark Fiber, LLC

Monday, July 8, 2024

RE: Letter of Recommendation for HP Communications

To Whom It May Concern,

I am writing to provide my highest recommendation for HP Communications, a utility construction company with which I have had the pleasure of working for the past twelve years. During this time, we have collaborated on over eight significant fiber optic outside plant projects totaling more than 20 million dollars.

HP Communications consistently demonstrates a "can-do" attitude and an unwavering commitment to ensuring projects are completed on time and within budget. Their team is not only highly skilled but also exceptionally dedicated to going the extra mile to meet and exceed project requirements.

Projects engaged have spanned various environments and challenges, including metro areas, rural settings, and even a remote project for a Tribal Island in Southeast Alaska. HP Communications has adeptly handled each scenario, showcasing their versatility and capability in delivering complex infrastructure projects. Their proactive approach, meticulous planning, and effective execution have been instrumental in the success of these endeavors.

One of the most commendable aspects of HP Communications is their ability to adapt and respond to the unique challenges presented by each project. Their work on the Tribal Island project in Southeast Alaska is a testament to their resourcefulness and commitment to serving all communities, regardless of location or difficulty.

In conclusion, HP Communications has proven to be an invaluable partner in our fiber optic projects. Their professionalism, expertise, and dedication to excellence make them a standout choice for any utility construction needs. I have no hesitation in recommending HP Communications for any future projects and am confident in their ability to deliver outstanding results.

Sincerely,

James W. Loesche
Current role: Senior Manager, Utilities and Broadband | Tribal
Baker Tilly US, LLP\

Previous: Direct or Broadband for a major CLEC

CableRunner USA

June 13, 2024

RE: HP Communications, Inc.

To Whom It May Concern,
It has been a pleasure to work with HP Communications, Inc. Over the years HP has built a strong reputation in the communications construction industry. As a full turnkey contractor, they have performed engineering & permitting, project management, and fabrication, on fiber network and small cell construction projects I have worked with them on.

HP's engineering department has helped set the standard for construction drawings and as-built documentation. They have even implemented a proprietary database that allows customers to access all kinds of project specific documentation, including permits, prints, and pictures. HP's Project Management team uses this database as well as traditional spreadsheets to help keep projects on time and on budget. They rarely fail to deliver, which keeps our customers fully satisfied with work completed in the time allowed.

When it comes to construction, there is no other contractor that I have worked with that can demonstrate their level of cooperation and dedication in the field. The importance of deadlines and budgets flows all the way from management down to the boots on the ground. Each crew aims to build us the best network possible in a timely manner.

It is my pleasure to endorse and recommend HP Communications as your next general contractor. You will not be disappointed.

Sincerely,

Chad Rasmussen
President & CEO
CableRunner USA

20622 Pointe Regatta Drive, Cornelius, North Carolina 28031-7156

March 13, 2023

HP Communications
13341 Temescal Canyon Rd
Corona, CA 92883

RE: Letter of Recommendation

To Whom It May Concern:

I am writing to highly recommend HP Communications as a full turnkey telecommunications engineering and construction company. Cityside Networks is a fiber-based internet service provider and digital infrastructure company in Southern California. HP Communications is our prime vendor for both engineering and construction for our projects in South Orange County.

In addition to being competitively priced, they add value with high quality work, experienced and dedicated teams, and the ability to scale when needed. They are customer focused and care deeply about their success. HP is extremely responsive and proactive. If an issue arises, they are quick to response and resolve it. They work as a partner and are there to help with planning and problem solving throughout the project.

The principals at HP have created a unique culture where employees are respected and valued which shows in their work and interactions with customers, subcontractors, and city staff. They are dedicated to safety and it shows in their outstanding safety record.

They are a true partner you can trust.

Sincerely,

Rod Hanson
CEO
Cityside Networks, LLC
rod@citysidenetworks.com
949-779-2762

Hawaiian Telcom
HAWAII'S TECHNOLOGY LEADER℠

May 11, 2023
HP Communications, Inc.
13341 Temescal Canyon Rd
Corona, CA 92883

Dear Sir / Madam,
As a true partner over the last 10 years, HP Communications has and continues to transform the broadband landscape in Hawaii through its positive relationship with Hawaiian Telcom.

We first engaged HP Communications back in 2013 to expand our FTTP footprint on the island of Oahu and eventually increased their scope over the next 4 years to include make ready and pole transfer work. After a small hiatus to our build program, we re-engaged HP Communications a second time starting in 2021 for a significantly larger scope.

HP Communications now has a presence on all four of Hawaii's major islands and is our primary OSP construction company.

They overlaid an entire island and most of another with fiber in under year while taking care of all the logistics of an island state where barges come in only once a week and lodging is extremely scare.

Relative to all our contractors, HP is priced the lowest, has the highest quality, and meets their deadlines all while holding themselves to a high safety standard.

Our view of HP as partner is more than just at a business level. They hire local workers and train them in telecommunications. These workers turn their job into a career to provide for their families. I see HP's executives in the field on occasion not just observing, but also working to show be side by side with their teams. They knows all their workers on a first-name basis and their background – something extremely rare but much appreciated.

I fully trust HP Communications as a partner based upon their work along with their commitment to employees and community.

With much aloha,

Jason Thune
Vice President – Fiber Strategy & Deployment
Hawaiian Telcom, Inc.

Reference Letter
From Lumen Technologies

From: Jerry Poplin
Date: March 13, 2023
To: Dameion Saputo
Cc: Tobias Anderson
Subject: Lumen Technologies **Reference Letter for HP Communications**

To whom it may concern:
HP Communications has been a trusted partner for CenturyLink on several projects in the past few years. In the past 7 years they have completed an extensive fiber over-pull consisting of 4000 miles; Portland to Sacramento, San Luis Obispo to Los Angeles, Sacramento to San Bernardino, San Jose to San Luis Obispo, Sacramento to Reno, San Bernardino to Las Vegas, San Jose to San Francisco, Kansas City to Minneapolis and few others across the Midwest and southeast US. They are a self- performing contractor and take 100% ownership of the project. They handle all aspects of projects from Engineering, Permitting, Construction and Splicing/Testing. I can trust HP to get the job done whatever it takes. Their bids are always competitive in the market areas.

Their Team is honest and gets the job done right the first time and have a proven track record to get the project completed on time and on budget. I would not hesitate to use them on my most crucial projects.

Sincerely,
Jerry Poplin
Construction Manager
Cell **918-521-6661**
eMail : Jerry.poplin@lumen.com

METLAKATLA POWER & LIGHT
P.O. BOX 359 / METLAKATLA, ALASKA 99926
TELEPHONE (907) 886-4451 / FAX (907) 886-3313

September 6, 2024

To Whom It May Concern,

Metlakatla Power & Light is pleased to recommend the services and support of HP Communications, Inc.

HP Communications, Inc. provided and installed fiber optic cable for our community of the Metlakatla Indian Community including FTTP to our community members homes as well. They were very professional and very helpful to our community when they did not have to. There were a couple of unfortunate incidents that occurred to our utility poles and the HP crew stood beside our utility crew assisting in the repairs. They truly understood the uniqueness of Southeast Alaska and our remoteness from the rest of the State.

Their installation of the fiber has been a blessing to our utility and community. This project allowed us to build on our utility for the future.

It is with great pride that I recommend HP Communications, Inc. and the services they have to offer.

Sincerely,

Floyd T Russell Sr.
Director of Plant Operations Office: 907-886-4451
Direct Fax: 907-886-3313
Cell: 907-821-3983
Email: floydtrussellsrmpl@gmail.com

race communications

1325 Howard Ave. #604
www.race.com | 877.722.3833
Burlingame, CA 94010

July 3, 2024
HP Communications
13341 Temescal Canyon Rd
Corona, CA 92883

To Whom It May Concern:

We have had a strong working relationship with HP Communications for several years, and they have become our go-to FTTH builder. They are reliable and the quality of their construction work is exceptional. It is rare that an issue arises, but when it does, they are quick to respond and rectify the situation. They help us to keep moving forward when it comes to our time-sensitive projects and have assisted us in communities across California including the Southern Los Angeles, San Francisco, Sacramento, and San Diego regions.

They have worked with us on privately and publicly funded projects, always ensuring the most favorable results possible. HP Communications works diligently on a variety of projects for Race Communications in Tier 1, tier 2, and tier 3 markets by providing a host of services including base map walkouts, engineering and design, fiber design, and building and construction.

HP Communications is a company that cares about doing a good job and we appreciate that we can rely on them to execute a project in a timely manner with minimal oversight. Everyone is wonderful to work with and Race would recommend HP time and time again. Their price and performance remains a cut above the rest.

Trust us when we say that this is one company we stand behind.

Sincerely,
Raul Alcaraz
raul@race.com
415-994-9400
Race Technologies, Inc

HP COMMUNICATIONS INCORPORATED

TOP 10 FIBER OPTIC SERVICES PROVIDERS 2023

Awarded by
TELECOM TECH OUTLOOK

The annual listing of 10 companies that are at the forefront of providing Fiber Optic services and transforming businesses

Common Ground Alliance
Damage Prevention Institute

Letter of Accreditation

This letter acknowledges that HP Communications, Inc is a member of the Common Ground Alliance (CGA) and is enrolled as an accredited organization in the Damage Prevention Institute (DPI).

Participant ID: 37228

Accreditation Issued: 2024-08-06

Accreditation Valid Through: 2024-12-31

Maintaining this accreditation requires that HP Communications, Inc submits data to the DPI monthly.

Sarah K. Magruder Lyle

Sarah Magruder Lyle

Common Ground Alliance President & CEO

The accreditation status of all organizations enrolled in the DPI is available on the DPI website.

2023 OPERATIONAL ACCOMPLISHMENTS

AERIAL CONSTRUCTION

DESCRIPTION	QTY	MILES
STRAND / MAKE READY	4,645,786’	880
AERIAL CABLE PLACEMENT	5,957,901’	1,128
LINE POWER INSTALLATION	24,384’	5
FREEWAY CROSSINGS	8	N/A
ANCHORS	3,614	N/A
POLE PLACEMENTS	1,745	N/A
POLE TRANSFERS	1,370	N/A
AERIAL WRECKOUT	134,310’	25

NEW UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW UG STRUCTURE INSTALLATIONS	3,182,020’	603
VAULTS / MANHOLE INSTALLATIONS	14,466	N/A

NODE CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW NODE CONSTRUCTION	598	N/A
EXISTING SITE MODIFICATIONS	1,125	N/A

ISP / STRUCTURED CABLING

DESCRIPTION	QTY	MILES
MDU DESIGNS	1	N/A
MDU INSTALLS	102	N/A
WORK STATION DESIGN	0	N/A
WORK STATION INSTALLS	1,028	N/A

TRAFFIC CONTROL

DESCRIPTION	QTY	MILES
PROVIDED TRAFFIC CONTROL FOR ATT(JOBS)	197	N/A

EF (ELECTRICAL)

DESCRIPTION	QTY	MILES
$$ AMOUNT OF ELECTRICAL JOBS COMPLETED	$282,879,29	N/A

EXISTING UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
MANHOLE INVESTIGATIONS	602,791	N/A
VERIFICATION OF EXISTING STRUCTURE	824,799’	156
NEW INNERDUCT PLACEMENT	589,476’	111
UG CABLE PLACEMENT	10,327,828’	1,956
UG WRECKOUT	307,089’	58

NETWORK SPLICING / TESTING

DESCRIPTION	QTY	MILES
NETWORK PLANT SPLICED & TESTED	3,830,511’	725

ENGINEERING

DESCRIPTION	QTY	MILES
NETWORK ENGINEERING	2,397,140’	454
NODE ENGINEERING	303	N/A
LINE POWER ENGINEERING	150’	< 1

EQUIPMENT FABRICATION

DESCRIPTION	QTY	MILES
ANTENNA KITS/BRACKETS	1,008	N/A
SHROUDS / SHROUD KITS	359	N/A
CUSTOM WTRs	450	N/A

HP COMMUNICATIONS, INC.

THE HIGH PERFORMANCE TEAM

13341 Temescal Canyon Rd., Corona, CA 92883 Tel: (951) 572-1200 Fax: (951) 572-1201

2022 OPERATIONAL ACCOMPLISHMENTS

AERIAL CONSTRUCTION

DESCRIPTION	QTY	MILES
STRAND / MAKE READY	5,164,126’	928
AERIAL CABLE PLACEMENT	6,131,458’	1,162
FREEWAY CROSSINGS	36	N/A
ANCHORS	10,129	N/A
POLE PLACEMENTS	6,321	N/A
POLE TRANSFERS	1,276	N/A
AERIAL WRECKOUT	96,000’	18

NEW UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW UG STRUCTURE INSTALLATIONS	5,247,846’	993
VAULTS / MANHOLE INSTALLATIONS	15,134	N/A

NODE CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW NODE CONSTRUCTION	1,029	N/A
EXISTING SITE MODIFICATIONS	284	N/A

EXISTING UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
MANHOLE INVESTIGATIONS	120,174	22
VERIFICATION OF EXISTING STRUCTURE	1,312,712’	248
NEW INNERDUCT PLACEMENT	440,126’	83
UG CABLE PLACEMENT	6,434,129’	1,218
UG WRECKOUT	160,127’	30

NETWORK SPLICING / TESTING

DESCRIPTION	QTY	MILES
NETWORK PLANT SPLICED & TESTED	5,237,845’	N/A

ENGINEERING

DESCRIPTION	QTY	MILES
NETWORK ENGINEERING	4,268,374’	808
NODE ENGINEERING	126	N/A

EQUIPMENT FABRICATION

DESCRIPTION	QTY	MILES
ANTENNA KITS/BRACKETS	180	N/A
SHROUDS / SHROUD KITS	167	N/A

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2021 OPERATIONAL ACCOMPLISHMENTS

AERIAL CONSTRUCTION

DESCRIPTION	QTY	MILES
STRAND / MAKE READY	3,644,948’	690
AERIAL CABLE PLACEMENT	5,070,000’	960
FREEWAY CROSSINGS	14	N/A
ANCHORS	8,188	N/A
POLE PLACEMENTS	2,261	N/A
POLE TRANSFERS	1,759	N/A
AERIAL WRECKOUT	200,369’	38

EXISTING UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
MANHOLE INVESTIGATIONS	269,233	51
VERIFICATION OF EXISTING STRUCTURE	1,652,771’	313
NEW INNERDUCT PLACEMENT	681,061’	128
UG CABLE PLACEMENT	7,263,826’	1,375
UG WRECKOUT	60,222’	11

NETWORK SPLICING / TESTING

DESCRIPTION	QTY	MILES
NETWORK PLANT SPLICED & TESTED	4,741,498’	N/A

NEW UNDERGROUND CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW UG STRUCTURE INSTALLATIONS	4,230,733’	801
VAULTS / MANHOLE INSTALLATIONS	11,779	N/A

ENGINEERING

DESCRIPTION	QTY	MILES
NETWORK ENGINEERING	3,509,826’	664
NODE ENGINEERING	60	N/A

NODE CONSTRUCTION

DESCRIPTION	QTY	MILES
NEW NODE CONSTRUCTION	923	N/A
EXISTING SITE MODIFICATIONS	368	N/A

EQUIPMENT FABRICATION

DESCRIPTION	QTY	MILES
ANTENNA KITS/BRACKETS	296	N/A
SHROUDS / SHROUD KITS	229	N/A

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